

**68 SADDLE ROCK ROAD, STAMFORD, CT. 06902**

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**KATHLEEN A. MURPHY**

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**CAREER  
SUMMARY**

Accomplished executive with 25 years of broad corporate and financial experience, a demonstrated track record, and an impeccable reputation. Proven experience as a financial expert, and in strategic planning and operational “know how.” Recognized for the ability to communicate complex financial and corporate matters to Boards of Directors, Trustees, corporate officers, attorneys, and others, and successfully influencing the outcome of important issues involving a number of decision makers.

**EMPLOYMENT**

**Presently,**

**Treasurer of the Town of Greenwich**, appointed by the Board of Estimate and Taxation of the Town of Greenwich, Connecticut.

**Formerly:**

**CONNELL LIMITED PARTNERSHIP**

Boston, MA

**Senior Vice President and Chief Financial Officer**

As second-in-command at CLP I was fully accountable for the corporate finance operations as well as the tax, legal, insurance, and M&A activities of this leading \$1+ billion privately held diversified manufacturing organization with 3000 employees. CLP’s operating companies provide goods and services for such industries as telecommunications, computer, electronic, semiconductor, medical, business equipment, automotive, tool & die, furniture and appliance. Selected accomplishments include:

- Served in senior operating company roles for designated periods, providing strategic direction, project management oversight and problem solving for line management. Mentored in leadership development.
- Active participant in the strategic planning efforts at the operating company level. M&A activities resulted from this process, strengthening the competitive position of the growth oriented business and prioritization of capital investments.
- Initiated and provided leadership to a company-wide IT group, ensuring that technology leveraging was part of each business strategy.

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### **EMPLOYMENT (CONTINUED)**

#### **AVONDALE INDUSTRIES**

Boston, MA

##### **Vice President and Treasurer**

Avondale was a leveraged \$2+ billion diversified industrial company with significant operations in metals and shipping. Joined the company when it was in default with its primary bank facility. Established a strong Treasury department and improved communications with the large bank group that had financed the spin-off of this company from Ogden Corporation. Initiated financial policies, procedures and strategic initiatives that enhanced the credibility of investor communications. Played a significant role in the restructuring of the company into two companies, Avondale Industries (the shipyard) and Connell Limited Partnership (a new company). Left Avondale at the formation of CLP.

#### **FAIRCHILD INDUSTRIES, INC. (now Banner Industries, Inc.)**

Chantilly, VA

##### **Deputy Treasurer**

Fairchild was a \$2+ billion NYSE listed diversified manufacturing company with significant defense, aerospace and satellite communications businesses. Primarily accountable for coordinating, structuring and implementing a wide variety of capital formation projects.

Financing activities included \$350 million for the creation of the American Satellite Company, a JV between Fairchild and Contel; a \$100 million debt shelf registration; a \$125 million credit facility to finance the development of the Fairchild-Saab JV and to provide for lease financing for aircraft buyers; a \$50 million credit facility for a captive finance company in support of Fairchild Metro aircraft; and a \$75 million receivable-backed financing for Fairchild in addition to \$100 million of tax exempt, industrial revenue bonds and other mortgage financings for the company. Arranged acquisition financing of the Metro by commuter airliners with and without the support of "major airline" alliance partners.

Played a key role in restructuring the entire company after defense contracts were cancelled and the company became over leveraged. The company went into default with its primary lenders. Developed the plan to reduce leverage via assets sales, communicated with bankers, executed the plan and renegotiated debt without giving banks security interests. Gained great credibility with the financial community and the CEO.

### **EMPLOYMENT**

#### **IU INTERNATIONAL CORPORATION (Now Envirosource Corp.)**

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**(CONTINUED)**

Philadelphia, PA

### **Manager of Project Finance**

IU was a \$2 billion NYSE listed holding company which effectively used double leverage to create a diversified portfolio of companies in such industries as ocean shipping, mining, electric and water utilities, environmental services, land development and distribution.

Responsibilities focused on capital formation projects, strategic planning, and investment banking services to certain of the operating units.

Analyzed and participated in the implementation of the appropriate financing vehicle for the various operating companies, matching the assets, cash flow and respective liquidity needs with appropriate capital sources and instruments.

Project experience included significant involvement in the planning, evaluation, and development of IU's underground gold mining project located in Canada's Northwest Territories; negotiation of an off balance sheet lease with residual protection for C-130 aircraft; development of an innovative fund concept for Industrial Revenue Bond deals and its successful introduction to Fidelity and Federated; managed the foreign exchange hedging programs relating to the acquisition price of Japanese and German built LNG Carriers; and served on team responsible for spinning off the Gotass Larsen shipping company to the shareholders.

### **CHASE ECONOMETRICS**

Philadelphia, PA

#### **Senior Research Assistant**

Responsibilities included the development of international (Japan and OECD countries) econometric models and the preparation of global quarterly and annual forecasts.

**EDUCATION**

**UNIVERSITY OF PENNSYLVANIA, Wharton School of Business**

**Masters of Business Administration, Finance, 1976**

**Syracuse University**

**Bachelor of Science, Mathematics, 1972.**

Academic Honors: Magna Cum Laude

Phi Beta Kappa

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### **BOARDS**

#### **ENTERGY CORPORATION**

New Orleans, LA

#### **Director, Board of Directors**

2000 to 2006 Committees: Audit and Corporate Governance, including chair of the audit committee. Board representative on new external auditor search team.

#### **EMMANUEL COLLEGE**

Boston, MA

#### **Trustee, Board of Trustees**

1997 to 2007 Committees: Finance, Audit and Endowment

#### **SHIPPAN POINT ASSOCIATION**

Stamford, CT

#### **Director, Board of Directors**

2003 to Present

#### **Treasurer**

2003 to 2009

#### **OUR LADY STAR OF THE SEA CHURCH**

Stamford, CT

#### **Member of the Parish Council**

2007 to Present

### **OTHER**

#### **General Contractor**

Stamford, CT

Developed a residential compound on the southern coast of Connecticut. Fully responsible for zoning issues, architectural design, sourcing of materials, identifying and engaging various trades, and coordinating and scheduling materials and sub-contractors. The new house is modern, efficient, and "green,"- with a geo-thermal HVAC system. Secured a financial subsidy from the local power company for the installation of the geo system.

#### **LIUNA (Local 136)**

Member 2007 to present